#### UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

#### FORM 6-K

#### REPORT OF FOREIGN PRIVATE ISSUER PURSUANT TO RULE 13a-16 OR 15d-16 UNDER THE SECURITIES EXCHANGE ACT OF 1934

For the month of September 2021

Commission File Number: 001-40777

#### **ARQIT QUANTUM INC.**

(Exact name of registrant as specified in its charter)

1st Floor, 3 More London Riverside London SE1 2RE, United Kingdom (Address of principal executive office)

Indicate by check mark whether the registrant files or will file annual reports under cover of Form 20-F or Form 40-F:

Form 20-F ⊠ Form 40-F □

Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101(b)(1):

Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101(b)(7):

#### EXPLANATORY NOTE

Arqit Quantum Inc. furnishes an investor presentation under the cover of Form 6-K as Exhibit 99.1 (the "Investor Presentation"), which is incorporated by reference herein. The Investor Presentation is to be used in connection with investor meetings.

The information furnished in this Report on Form 6-K, including the information contained in Exhibit 99.1, shall not be deemed to be "filed" for the purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), or otherwise subject to the liabilities of that section, and shall not be deemed to be incorporated by reference into any filing under the Securities Act of 1933, as amended, or the Exchange Act, except as shall be expressly set forth by a specific reference in such filing.

#### EXHIBIT INDEX

Exhibit No.	Description
<u>99.1</u>	Investor Presentation.

#### SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

#### ARQIT QUANTUM INC.

By: /s/ David Williams Name: David Williams Title: Chief Executive Officer

Date: September 8, 2021

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# Arqit Quantum Inc. (NASDAQ: ARQQ) Stronger simpler encryption

September 2021



ARQIT

## Disclaimer

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Fluidball projective financial information. Projections are inherently unorthan due to a number of factors owners in indiated in the prospective financial information. Projections are inherently unorthan due to a number of factors owners in assurance that the projections presented here into the applicable. The owners in the prospective financial information in this presentation should not be regarded as a representation by any person has the results are indicable or work a second assurance that the projections financial information. This presentation should not be regarded as a representation by any person has the results owners in the results are indicable or work a second information in this presentation about not be regarded as a representation by any person has the results owners in the results contained in the prospective financial information. This presentation is built not be regarded as a representation that be applicable. The results are indicable or work as well be investors for two principal assons: 1) these measures may assist investors in comparing performance were various reporting performance and 2) these measures are used to prefix management and board of directors to assess in a regulation to any loughest to be investors to compare the reference of AVP mancial measures provides an additional isolation than experimente comparing to a consistent of a lisolation theory assesses device the accordance with GAVP. The reference here non-GAVP mancial measures provides an additional isolation than expective financial measures definancial and the directors to assess in the reference on the GAVP financial measures are used to isolation theory and the results of the most of isolation theory of the reference on the dave and the reference on the specific and the reference on the compared to accordance with GAVP. The to be financial owners of the results and thereas. The non-GAVP financial measures definition and results are specificated in the presentation in a constance with GAVP. These to be financial owne



Our mission is to use our world leading quantum encryption platform to keep safe the data of our governments, enterprises and citizens.

Arqit's quantum tech stack allows lightweight end point software to create encryption keys which are computationally secure, zero trust and one time in infinite numbers and infinite group sizes. We already taking the software to market at pace.

# **Q** ARQIT Problem: legacy encryption is obsolete

- PKI was designed decades ago
- It was never intended to protect our hyper connected world
- It has many vulnerabilities in its implementation for attackers to exploit
- Quantum computers will soon compromise the mathematics at the heart of PKI
- The world is being urged to create and adopt new protections
- The efforts to make PKI more resistant to quantum attack are temporary, and pose grave problems in usability

"We need to determine where, why, and with what priority vulnerable public-key algorithms will need to be replaced, and we need to understand the constraints that apply to specific use cases. These initial steps in developing and implementing algorithm migration playbooks can and should begin immediately."

National Institute of Science and Technology, U.S. Department of Commerce, April 28th 2021

# Solution: A new way to distribute symmetric encryption keys

#### Symmetric keys are the solution

Long random number cannot be broken by computers Used with physical couriers for decades Previously not possible to distribute them electronically with adequate security

#### Argit transformational innovation

A completely new way to create and distribute unbreakable symmetric keys 1,435 patent claims filed

#### Simple to implement

The keys are used in a global standard algorithm that is already widely used called AES256

#### Suitable for hyper scale

Software, fulfilled from the cloud, automatically creates keys in infinite volumes at minimal cost. Solves the problem for every connected device in the world



**David Williams** CEO & Founder

Former CEO & Co-Founder, Avanti plc. TMT Banker. Queens Award for Exports 2016



Dr Daniel Shiu Chief Cryptographer

Former Head of Mathematics & National Technical Authority for Cryptographic Design & Quantum Information Processing, GCHQ



Dr Taher Elgamal Adviser, Investor

Inventor of SSL, Security CTO Sales Force, Operating Partner, Evolution Equity Partners



**Dr Alison Vincent** Adviser

Former Group CISO, HSBC & CTO, Cisco. PhD Cryptography. Fellow Royal Academy of Engineering



Transatlantic leadership in cloud encryption



Daryl Burns Inventor, Consultant N/

CFO

Former Chief of Research and Innovation, GCHQ and the Deputy Chief Scientific Advisor for National Security



Nick Pointon

Former Deputy Chief of Staff for Intelligence, Surveillance, Reconnaissance, and Cyber Effects Operations, U.S. Air Force



Former Director, Jumo World and Avanti Government Services. British Army Officer who led the UK's Counter Terrorism Planning for 2012 Olympic Games



Air Vice Marshal Rocky Rochelle CB 000

Air Vice Marshal RAF Capability, highly decorated aviator & military leader



Former Chief Executive, GCHQ



Former Engineering Director, McAfee UK Enterprise Data Protection



Stephen Holmes Chief Product Officer

Formerly of IBM and Hewlett Packard. PhD in Post Quantum Cryptography

Former CTO, Avanti plc. Marconi engineer. Astrophysicist. Royal Aeronautical Society Astrophysicist medal winner



Formerly 22 Years a Main Board Director at GCHQ, PhD in Quantum Molecular Dynamic







erience since winning the IBM 44 years' expr prize aged 13 specialising in High Performance Computing

# ROIT What does the product do?

- Quantum satellites will put the root source of symmetric key data into global data centres to form the QuantumCloud<sup>™</sup>
- In our network today, the role of satellites is emulated in data centres, which is very secure. But, targeted for 2023, we intend to launch two quantum satellites and for the network to become fully quantum safe end to end
- Devices like phones, servers or cars want to communicate together
- They both send information about their own key to the QuantumCloud<sup>TM</sup>
- That information is transformed and returned to both
- The devices can now create a NEW shared symmetric key
- They use that key inside an AES256 algorithm to securely share information over the internet
- These keys are computationally secure and can never be known by a third party

# A moat of 1,435 patent claims



# Q ARQIT What are Customers Saying ?

"Arqit is paving the way in developing a new generation of quantum technologies that defend against sophisticated cyber-attacks on national governments".

- UK Government Minister for Science, Amanda Solloway MP

"We are proud to be providing this technology to UK customers, which will bolster our industry-leading security capabilities."

- Howard Watson, Chief Technology Officer of BT

"an opportunity to contribute enhancement of cyber security capabilities for the important benefit of Japanese governments, enterprises and citizens."

- Eiji Ishida, Executive Officer and General Manager, Sumitomo Corporation

"With the support of the Canadian government, we have been pleased to be associated with Arqit's commercial mission ... which will further the collective security goals of the 'Five Eyes' community of nations". Marina Mississian, Senior Director Honeywell

"Arqit ... a key element of Leonardo's strategy to establish and deliver next generation systems to our customers enabling effective and secure multi-domain operations including in the cyber and space domains". - Norman Bone, Chair and Managing Director, Leonardo UK

"Leveraging our U.S. expertise related to market access for quantum encryption technology has the potential to add significant value to our customer solutions."

Nick Chaffey, Chief Executive of Northrop Grumman UK, Europe and Middle East

".. a ground-breaking approach to legal innovation that has given us an opportunity to shape the next generation of KYC and compliance software."

Dr Justin Hill, Partner at Dentons

# Commercial strategy - scalable business model

# P

### Product

- Software is downloaded by customers and used automatically
- Software API calls for keys to be created when needed, which triggers billing

#### Distribution

- · Channel partners resell the service strategy to get early traction
- · Any customer globally can buy direct and use in the cloud. A web fulfilled hyperscale strategy

#### Customers

- Initial focus on Defence, Telecoms, Financial Services, Automation
- Ultimately every global device is a target smart phone, IoT sensor, car, plane, cloud machine.

#### Pricing

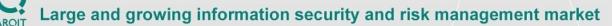
- · Service price based on metered API calls for key creation
- · Defence customers buy a private instance service for fixed price per annum

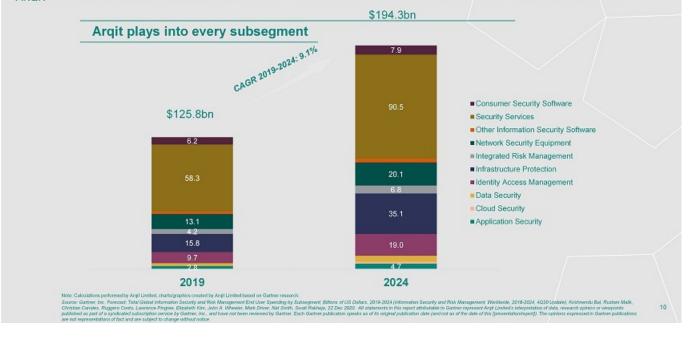


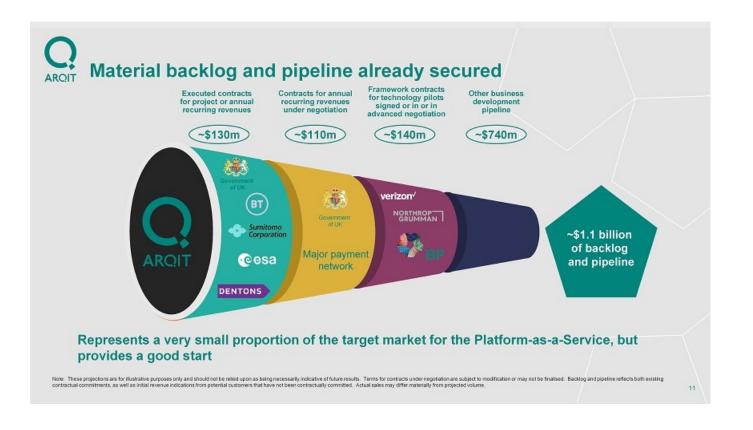
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#### Cost structure and margin profile

- Low variable cost
- · Low capex two satellites will deliver 2 quadrillion keys per annum









# Monetisation

There are three different ways for customers to pay Arqit for the QuantumCloud<sup>™</sup> :

- A channel partner (like a national telco) sells to large enterprises and government departments and pays Arqit net of its margin – operating now
- A defence customer buys a "private instance" from Argit directly operating now
- A SME buys in the cloud from Argit directly cloud fulfilment strategy for Q4 2021



## **Typical Customer 1 – The Channel Partner**

#### Distributors deliver early go-to-market wins

- Distributors want early exclusive advantage
- · We offer quasi territorial or sectoral exclusivity
- · In return, a binding revenue commitment over five years
- · When they sell more than the minimum they pay more
- They are obliged to sell to sub-distributors
- · We retain right to sell direct

#### Value proposition

- We publish a retail price
- The distributor pays 60% of retail
- Targeting a master distributor in each major target economy

#### Conclusions

- Two blue chips signed this deal already and have begun the distribution process
- Minimum revenue targets are not challenging
- Telcos will also consume the QuantumCloud<sup>™</sup> inside their own network

Note: This example is for illustrative purposes only and should not be relied upon as being necessarily indicative of future results. Terms for contracts under negotiation are subject to modification or may not be finalised. Actual sales may differ materially from projected

Material upside in this strategy

# Typical Distributor Revenue Commitment & End Customers Required to Fill It

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	A Typical Minimum Revenue Commitment (US\$)	# of Enterprise Customers Required to Fill Commitment
Year 1	\$0.7m	1.6
Year 2	\$2.2m	5
Year 3	\$6.9m	14
Year 4	\$13.1m	23
Year 5	\$20.9m	34

Assumptions 5500 per End Point per Annum, Average Number of End Points: 1.2k.

A typical Tier 2 telco will have approximately 1 million enterprise & public sector customers

Signing 34 enterprise customers in 5 years is a trivial <1% of a Tier 2 telco's typical customer base



# **Typical Customer 2 – Private Instance**

#### Identifying major revenue sources early on

- Defence users are early adopters
- There is currently NO COMPETITOR to match Argit
- Governments WANT the Argit tech
- BUT they want a private instance
- They want to control physical security of infra from kinetic attack
   So we created FQS which gives them all that PLUS more
- A turnkey platform including satellite, optical ground receivers, QuantumCloud™ software
- Commissioning support and training and 2nd line support
- Interoperability with and back up from other allied FQS customers
- One FQS private instance is expected to deliver minimum \$19m net revenue per annum
- Revenues scale as usage requires more satellites
- We initially target 30 NATO allied countries

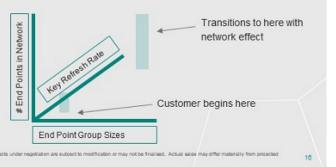
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# Typical Customer 3 – Cloud Delivered Enterprise

#### Scaling the business through global SME adoption

- Initial marketing focussed on MDAs and Government
- The Cloud delivered version of QuanutmCloud<sup>™</sup> will be launched in 2022, meaning:
  - · Customer validation done on line
  - Contract signature and payment online
  - All software and support delivered online
- Entry level services for paired devices and low key refresh rate can be as little as \$25 per month
- Pricing is determined by a three dimensional grid
- As devices connect to more devices, network size grows and key refresh rate increases.
- The network effect takes revenue per customer up at an equivalent rate



Governments ally for federated quantum encryption satellite network





# **Financial projections highlights**

Dec-YE, \$m	2021E	2022E	2023E	2024E	2025E	
QuantumCloud™	4	16	148	400	660	
Project revenues	11	16	5	2		
otal revenue	14	32	153	402	660	
% growth		125%	371%	163%	64%	
Total COGS	(5)	(9)	(13)	(23)	(51)	
iross profit	10	24	140	378	609	
% margin	66%	72%	91%	94%	92%	
(-) R&D expense	(4)	(5)	(21)	(28)	(37)	
(-) Sales & Marketing expense	(6)	(9)	(22)	(44)	(73)	
(-) G&A expense	(5)	(7)	(15)	(18)	(22)	
BITDA	(6)	3	82	288	477	
% margin	(39%)	9%	53%	72%	72%	
(-) CapEx <sup>(a)</sup>	(26)	(24)	(21)	(1)	1	
(-) Change in NWC	7					
(-) Tax expense	-	-	-	(64)	(111)	
FCF	(25)	(21)	60	223	367	
% revenue	n/m	n/m	39%	55%	56%	
% cash conversion	n/m	n/m	74%	77%	77%	

Note: Metrics that are considered non-GAAP financial measures are presented on a non-GAAP basis without reconciliation of such forward-looking non-GAAP measures. For more information around non-GAAP financial measures, see side 3. These projections are for illustrative purposes only and should not be relied upon as being necessarily indicative of future results. (a) Currently indudes RAD contract revenues, subject to future contract terminology these projects may be accounted for a carcination to accounts of carcent accounts of capax.

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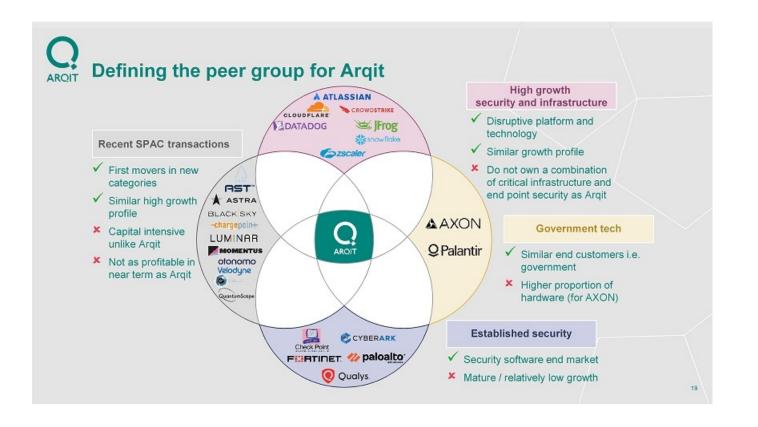
# **O** ARQIT Transaction – NASDAQ: ARQQ

Arqit Quantum Inc. was admitted to NASDAQ on September 7<sup>th</sup> following a business combination with Centricus Acquisition Corp

Gross proceeds were \$115m, Net \$96m

Approximately double the funding requirement of the Arqit business plan was covered, delivering significant headroom

Capitalisation			Ownership	Amount	%
Ordinary shares in issue*	110.1	81.9%	Arqit Founders*	88.2	80.1%
ESOP	8.5	7.0%	Public and PIPE Investors	21.9	19.9%
Warrants	14.9	11.1%			
Total	133.5	100%	Total	110.1	100%



# Highly Attractive Investment Case

**Product solves an existential threat to the entire digital world** Arqit can stop the cyber attacks crippling infrastructure and services

Product LIVE and for sale today QuantumCloud<sup>™</sup> V1.0 released July

**Strong customer base** \$130m in contracts already from blue chip enterprise and government customers and \$1.1bn+ pipeline

Hyperscale revenue growth A cloud delivered model allows vast TAM to be penetrated quickly

**Globally unique and highly protected technology** Arqit is four years ahead of RoW, with a Patent Moat of 1435 patent claims

World leading management team Vast experience of leadership in Tech, Defence and Intelligence High EBITDA margins

Minimal operating expenses and operational leverage expected to result in c.70% margins

Note: Metrics that are considered non-GAAP financial measures are presented on a non-GAAP basis without reconciliation of such forward-looking non-GAAP measures. For more information around non-GAAP financial measures, see alide 3; These projections are for illustrative purposes only and should not be relied upon as being necessarily indicative of future results; Backlog and ppeline reflects both existing contractual commitments; as well as infinite revenue indications from potential customers that have not been contractual committed. Actual sales may differ metal-faily from projected volume.

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